IMMSI Società per Azioni

Share capital 178,464,000 euro fully paid up
Registered office: P.zza Vilfredo Pareto, 3 – 46100 Mantova
Mantova register of companies – Tax-payer's code and VAT number 07918540019

Interim Management Report

30 September 2009

Index:

COMPANY BOARDS

The Board of Directors and the Board of Statutory Auditors of Immsi S.p.A. were appointed by a shareholder resolution on 29 April 2009 and their term in office expires on the date of the Shareholders' Meeting called to approve the financial statements for the year ending at 31 December 2011.

BOARD OF DIRECTORS

Roberto Colaninno (1) - (2)	***Chairman***
Carlo d'Urso	***Deputy Chairman***
Luciano La Noce (1)	***Managing Director***
Matteo Colaninno	***Director***
Michele Colaninno	***Director***
Mauro Gambaro	***Director***
Giorgio Cirla	***Director***
Enrico Maria Fagioli Marzocchi	***Director***
Giovanni Sala	***Director***

BOARD OF STATUTORY AUDITORS

Alessandro Lai	***Chairman***
Giovannimaria Seccamani Mazzoli	***Standing Auditor***
Leonardo Losi	***Standing Auditor***
Gianmarco Losi	***Substitute Auditor***
Mariapaola Losi	***Substitute Auditor***

INDEPENDENT AUDITORS

Deloitte & Touche S.p.A.	***2006 - 2011***

GENERAL MANAGER

Michele Colaninno

(1) Legal representative in legal and third party dealings, with power of signature and powers to supervise corporate operations; to that end, he is authorised to carry out all acts and transactions of ordinary management, as well as implement the resolutions of Shareholders' Meetings and the Board of Directors.

(2) Legal representative in legal and third party dealings, with power of signature and powers to carry out all acts and transactions of extraordinary management, advising the Board of Directors thereof at the first following meeting.

In accordance with the principles of Corporate Governance recommended by the Self-Regulatory Code of Conduct for Listed Companies, as well as in accordance with Ital.Legisl.Decree 231/01, the Board of Directors has established the following organs:

LEAD INDEPENDENT DIRECTOR

Mauro Gambaro

REMUNERATION COMMITTEE

Carlo d'Urso	***Chairman***
Mauro Gambaro	
Giorgio Cirla	

INTERNAL AUDIT COMMITTEE

Giovanni Sala	***Chairman***
Mauro Gambaro	
Giorgio Cirla	

DIRECTOR APPOINTED

Luciano La Noce

PERSON IN CHARGE OF THE INTERNAL AUDIT

Maurizio Strozzi

SUPERVISORY BOARD

Marco Reboa	***Chairman***
Alessandro Lai	
Maurizio Strozzi	

MANAGER IN CHARGE OF PREPARING THE COMPANY ACCOUNTS AND DOCUMENTS

Andrea Paroli

INVESTOR RELATOR

Andrea Paroli

Main income and balance sheet figures of the Immsi Group

In thousands of euros	*Property and holding sector*	*in %*	*Industrial sector*	*in %*	*Naval sector*	*in %*	*Immsi Group*	*in %*
Net revenues	4,645		1,173,149		87,061		1,264,855	
Operating earnings before depreciation and amortisation (EBITDA)	-2,867	-61.7%	172,107	14.7%	-6,974	-8.0%	162,266	12.8%
Operating earnings (EBIT)	-3,419	-73.6%	103,123	8.8%	-9,470	-10.9%	90,234	7.1%
Earnings before taxation	-10,396	-223.8%	79,507	6.8%	-7,580	-8.7%	61,531	4.9%
Earnings for the period including minority interest	-9,883	-212.8%	40,110	3.4%	-8,242	-9.5%	21,985	1.7%
Group earnings for the period (consolidated)	-7,914	-170.4%	22,694	1.9%	-5,214	-6.0%	9,566	0.8%
Net financial position	-165,769		-352,556		-107,408		-625,733	
Personnel (number)	89		7,588		406		8,083	

The "property and holding sector" consolidates the financial items of Immsi S.p.A., Immsi Audit S.c.a.r.l., ISM Investimenti S.p.A., Is Molas S.p.A., Apuliae S.p.A., Pietra S.r.l. and RCN Finanziaria S.p.A..

Form and contents of the interim report

This Interim Management Report at 30 September 2009, drawn up in conformity with the provisions of art. 154-*ter* of the Italian Legislative Decree D.Lgs. 58/1998, as amended ("*Testo Unico della Finanza*" – Italian Finance Consolidation Act) and of the Issuers Regulations emanated by Consob, contains the consolidated financial statements and explanatory notes drawn up according to the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board ("IASB") and approved by the European Union.
The principles applied in drawing up the Interim Management Report at 30 September 2009 have not been changed compared to the principles adopted in drawing up the consolidated financial statements at 31 December 2008, other than those discussed in the Half-year Financial Report of the Immsi Group at 30 June 2009, Explanatory Notes section – paragraph "Accounting principles, amendments and interpretations adopted from 1 January 2009", to which reference is made for any further investigation. It is noted that, as provided for by the Consob communication no. DEM/5073567 dated 4 November 2005, the Company has availed itself of the right to state fewer details than as required in the international accounting standard IAS 34 – *Interim Financial Reporting*.

The preparation of the Interim Report requires the management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities recorded in the financial statements and disclosure of contingent assets and liabilities at the date of the end of the period. If in the future such estimates and assumptions, which are based on management's best valuation, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the year in which the circumstances change.
In addition, some evaluative processes, particularly the more complex ones such as the determination of impairment losses on non-current assets, are generally carried out completely

only at the time of drawing up the annual financial statements, when all the potentially necessary information is available, saving the cases in which there are indicators of impairment that require immediate evaluation of possible losses of value.
The income taxes are acknowledged on the basis of the best estimate of the expected weighted average rate for the whole year.

This Report is expressed in euros since that is the currency in which most of the Group's transactions take place.
Unless stated otherwise, the figures in the financial statements and explanatory notes that follow are expressed in thousands of euros.
This Interim Management Report is not subjected to audit.

As regards the Group, below can be found the reclassified income statement for the third quarter of 2009 and the final statement at 30 September 2009 compared with the same periods in 2008, as well as the balance sheet at 30 September 2009 compared with the situation at 30 September 2008 and at 31 December 2008 and the cash flow statement at 30 September 2009 compared with the situation at 30 September 2008. There is also a statement of changes in shareholders' equity at 30 September 2009 compared with the figures for the same period of the last year.
With reference to the Consob Resolution no. 15519 of 17 July 2006, it is specified that notes have been inserted at the foot of the reclassified consolidated income statement and balance sheet that give the extent of significant relations with Related Parties. For a closer examination please refer to the table given at the end of this Interim Management Report.
No non-recurrent, atypical or unusual operations have been found during the first nine months of 2009.

The manager in charge of preparing the company accounts and documents, Andrea Paroli, declares, in accordance with paragraph 2 of article 154-*bis* of the Italian Finance Consolidation Act ("Testo Unico della Finanza"), that the accounting report contained in this document corresponds to the evidence of the documents, books and accounting records.

Consolidation area

For consolidation purposes we have used the financial statements at 30 September 2009 of the companies included in the consolidation area, duly adapted and reclassified, where necessary, in order to make them conform to the international accounting standards and to the standard classification criteria on a comparative basis within the Group.
The scope of consolidation includes the companies in which the Parent Company, directly or indirectly, owns more than half of the voting rights exercisable in Shareholders' Meetings, has the power to control or direct voting rights by means of contractual or bylaw clauses, or can appoint the majority of the members of the Boards of Directors. Excluded from the line-by-line consolidation are non-operating controlled companies or those with low operating levels as their influence on the final result of the Group is insignificant.

The area of consolidation has not significantly changed compared to the consolidated financial statements at 31 December 2008 and the consolidated accounting situation at 30 September 2008. In particular, the effects of concluding the procedure of liquidation of the company Aprilia Moto UK Ltd and the addition, at the end of the year 2008, to the consolidation of the companies Immsi Audit S.c.a.r.l. and ISM Investimenti S.p.A., does not basically alter the comparability of the periods being compared under the profile of both finance and assets.

Consolidated financial statements and explanatory notes

Consolidated reclassified income statement of the Immsi Group

In thousands of euros	3rd quarter of 2009		3rd quarter of 2008		30 September 2009		30 September 2008	
Net revenues	**401,965**	**100%**	**426,710**	**100%**	**1,264,855**	**100%**	**1,402,649**	**100%**
Costs for materials	228,902	56.9%	251,138	58.9%	725,616	57.4%	819,386	58.4%
Costs for services and the use of third party assets	74,351	18.5%	84,948	19.9%	249,108	19.7%	281,318	20.1%
Personnel costs	62,494	15.5%	66,258	15.5%	202,854	16.0%	214,161	15.3%
Other operating income	35,309	8.8%	32,804	7.7%	107,520	8.5%	107,160	7.6%
Other operating costs	10,126	2.5%	7,782	1.8%	32,531	2.6%	25,269	1.8%
OPERATING EARNINGS BEFORE AMORTISATION/DEPRECIATION	**61,401**	**15.3%**	**49,388**	**11.6%**	**162,266**	**12.8%**	**169,675**	**12.1%**
Depreciation of tangible assets	9,497	2.4%	9,912	2.3%	30,360	2.4%	32,104	2.3%
Impairment of goodwill	0	-	0	-	0	-	0	-
Amortisation of finite life intangible assets	14,609	3.6%	14,136	3.3%	41,672	3.3%	40,466	2.9%
OPERATING EARNINGS	**37,295**	**9.3%**	**25,340**	**5.9%**	**90,234**	**7.1%**	**97,105**	**6.9%**
Earnings on equity investments	1	0.0%	2	0.0%	172	0.0%	49	0.0%
Financial income	9,178	2.3%	5,711	1.3%	15,817	1.3%	26,309	1.9%
Financial charges	15,023	3.7%	17,069	4.0%	44,692	3.5%	52,609	3.8%
EARNINGS BEFORE TAXATION	**31,451**	**7.8%**	**13,984**	**3.3%**	**61,531**	**4.9%**	**70,854**	**5.1%**
Taxation	20,890	5.2%	4,255	1.0%	39,546	3.1%	18,517	1.3%
EARNINGS AFTER TAXATION FROM CONTINUING ASSETS	**10,561**	**2.6%**	**9,729**	**2.3%**	**21,985**	**1.7%**	**52,337**	**3.7%**
Profit (loss) from assets for disposal or sale	0	-	0	-	0	-	0	-
EARNINGS FOR THE PERIOD INCLUDING MINORITY INTEREST	**10,561**	**2.6%**	**9,729**	**2.3%**	**21,985**	**1.7%**	**52,337**	**3.7%**
Minority interest earnings for the period	5,306	1.3%	3,432	0.8%	12,419	1.0%	19,724	1.4%
GROUP EARNINGS FOR THE PERIOD	**5,255**	**1.3%**	**6,297**	**1.5%**	**9,566**	**0.8%**	**32,613**	**2.3%**

- At 30 September 2009 the Costs for materials, services and use of third party assets include costs for transactions with Related Parties for a total of 25.8 million euros (around 40.4 million euros at 30 September 2008) substantially referring to the purchase of components from companies associated with the Piaggio group (Piaggio Foshan Motorcycle);
- At 30 September 2009 the Other operating income include 1.1 million euros for income made with Piaggio Foshan Motorcycle, compared to 1.6 million euros at 30 September 2008.

Net revenues

Consolidated net revenues at 30 September 2009 amount to 1,264.9 million euros, of which about 93% (1,173.1 million) are attributable to the industrial sector (Piaggio group), about 7% (87.1 million euros) to the naval sector (Rodriquez group) and the balance (about 4.6 million euros) to the property and holding sector (Immsi S.p.A. and Is Molas S.p.A.).

The type of products sold and of the sectors in which the Group operates is such that revenues are seasonal, the first six months being more favourable than the second six-month period.

With reference to the industrial sector, in the first nine months of 2009, overall consolidated revenues totalled 1,173.1 million euros, a 9% decrease with respect to the same period of 2008. By analysing trends in revenues in the sub-sectors of reference, the decrease can be attributed to the above mentioned reduction in demand in the two-wheeler sector and was further affected by the decrease in the five-year BMW job order (-6 million euros compared to the same period in the previous year) and the appreciation of the Euro exchange rate with respect to the Indian rupee and the pound (only partially compensated by the appreciation of the Dollar). The overall negative effect on revenues was approximately 7.5 million euros compared to the same period of 2008.

Compared to the same period of the previous year, the decrease in the two-wheeler business area was primarily due to decreases in revenues in the scooter sector (-48.3 million euros, -7.2% compared to September 2008) and in the motorcycle sector (-55.5 million euros, equal to 30.5%).
The Commercial Vehicle division ended the first nine months of 2009 with 310.6 million euros, with a growth of 3.9% compared to the first nine months of 2008, particularly on the Indian market where sales were recorded for 207.7 million euros with a growth of 9.8% up on the corresponding period of the preceding year.

As regards the naval sector, consolidated revenues come to 87.1 million euros at 30 September 2009, down by 20.1% on 109 million euros at 30 September 2008: the decrease is mainly due to the Parent Company Rodriquez Cantieri Navali S.p.A. and the subsidiary Conam. In addition it is also suffering from delays in the progress of production in the Intermarine yard of Sarzana, following the flood of the river Magra in the month of January 2009.

At 30 September 2009, the property and holding sector, whose balance is equal to 4.6 million euros, is showing an increase of around 8% compared to the revenues in the first nine months of 2008, due to higher revenues from lease by Immsi and higher tourist presence in Is Molas.

Operating earnings before depreciation and amortisation

Consolidated operating earnings before depreciation and amortisation amounts to 162.3 million euros at 30 September 2009 (12.8% of net revenues). Compared with operating earnings before depreciation and amortisation for the first nine months of 2008, this value decreased by 7.4 million euros (-4.4%). At 30 September 2008 this figure amounted to 169.7 million euros (12.1% of net revenues).

The portion attributable to the industrial sector amounts to 172.1 million euros (14.7% of the net revenues of the sector), 7.3 million euros decrease compared to the balance at 30 September 2008 (179.4 million euros or 13.9% of the net revenues of the sector). Despite the decrease in sales, the incidence on net revenues has improved thanks to a strong activity of control over the costs of production.

One of the main cost items of the Immsi Group is represented by personnel costs equal to 202.9 million euros (16% of net revenues), a 214.2 million euros decrease compared to the same period of last year also following the decrease in the mean staffing level (which passed from 7,991 units in the first nine months of 2008 to 7,599 units in the first nine months of 2009).

Operating earnings

Operating income amounts to 90.2 million euros (7.1% of net revenues). The decrease on the same period of 2008 is 6.9 million euros. Consolidated operating income for the first nine months of the preceding period came to 97.1 million euros (6.9% of net revenues).
Depreciation and amortisation for the period come to a total of 72 million euros (5.7% of net revenues), being made up of 30.3 million euros of depreciation of tangible assets and 41.7 million euros of amortisation of intangible assets.
No impairments of goodwill were recorded either in the first nine months of 2009 or in the same period of preceding year. The impairment tests carried out at 31 December 2008 confirmed the full recoverability of the amounts recorded in the financial statements: therefore no impairment has been reflected in the data of the separate or consolidated financial statements of the Parent Company at 31 December 2008. During the first nine months of 2009 there were no events such as to indicate that the activities subject to an impairment test can have suffered a significant loss in value.

Earnings before taxation

Earnings before taxation amounts to 61.5 million euros at 30 September 2009 (4.9% of net revenues). The corresponding consolidated figure for the first nine months of the previous year was 70.9 million euros positive (5.1% of net revenues).

Financial charges, net of income and of earnings on equity investments, in the first nine months of 2009 come to 28.7 million euros (2.3% of net revenues). At 30 September 2008 this figure amounted to 26.3 million euros, 1.9% incidence on net revenues. The increase recorded during the first nine months of 2009 compared to the same period of the preceding year is particularly referable to the absence of capital gains on the sale of Unicredit shares by Immsi S.p.A. (5.9 million euros related to the sale of 1.5 million shares) recorded during 2008.

Net financial charges were 23.6 million euros for the Piaggio group (net of the income and of earnings on the equity investments, equal to 10.7 million). The Rodriquez group shows net financial income for 1.9 million euros (net of financial charges equal to 3.8 million) mainly following the charge to the profit and loss account of the interest on arrears charged to the customer *Guardia di Finanza* (*i.e.*, Revenue Tax Corps) – following favourable legal opinions and request sent to the customer - for a value of 4.5 million euros, while the remaining difference is attributable to the real estate and holding sector.

Group earnings for the period

Earnings for the period after taxation and minority interests comes to 9.6 million euros at 30 September 2009 (0.8% of net revenues). In the first nine months of the previous year, this figure was 32.6 million euros (2.3% of net revenues).
The taxes under accrual basis amount to 39.5 million euros with an incidence on earnings before taxes equal to 64.3% (26.1% in the corresponding period of 2008, as a result of the registration of prepaid income taxes by Piaggio & C. S.p.A. in the year 2008 correlated to fiscal losses of previous years).

Earnings per share

In euros

From continuing operations:	*30 September 2009*	*30 September 2008*
Basic	0.028	0.095
Diluted	0.028	0.095
Average number of shares:	340,530,000	342,326,667

Diluted earnings per share correspond to the basic profit in that there are no potential shares having a diluting effect.
At the interim Report date there are no gains or losses from assets intended for sale or disposal.

Balance sheet of the Immsi Group

In thousands of euros	*30.09.2009*	*in %*	*31.12.2008*	*in %*	*30.09.2008*	*in %*
Current assets:						
Cash and cash equivalent	202,886	8.5%	55,353	2.6%	61,540	3.0%
Financial assets	31,126	1.3%	6,707	0.3%	13,728	0.7%
Operating assets	771,030	32.4%	639,213	30.3%	717,774	35.3%
Total current assets	**1,005,042**	**42.2%**	**701,273**	**33.3%**	**793,042**	**39.0%**
Non-current assets:						
Financial assets	0	0.0%	0	0.0%	0	0.0%
Intangible assets	820,759	34.5%	827,472	39.3%	816,137	40.1%
Tangible assets	297,075	12.5%	299,500	14.2%	298,721	14.7%
Other assets	256,266	10.8%	278,372	13.2%	126,481	6.2%
Total non-current assets	**1,374,100**	**57.8%**	**1,405,344**	**66.7%**	**1,241,339**	**61.0%**
TOTAL ASSETS	**2,379,142**	**100.0%**	**2,106,617**	**100.0%**	**2,034,381**	**100.0%**
Current liabilities:						
Financial liabilities	445,425	18.7%	332,752	15.8%	244,332	12.0%
Operating liabilities	748,415	31.5%	690,134	32.8%	717,623	35.3%
Total current liabilities	**1,193,840**	**50.2%**	**1,022,886**	**48.6%**	**961,955**	**47.3%**
Non-current liabilities:						
Financial liabilities	414,320	17.4%	338,187	16.1%	366,220	18.0%
Other non-current liabilities	154,449	6.5%	160,161	7.6%	135,916	6.7%
Total non-current liabilities	**568,769**	**23.9%**	**498,348**	**23.7%**	**502,136**	**24.7%**
TOTAL LIABILITIES	**1,762,609**	**74.1%**	**1,521,234**	**72.2%**	**1,464,091**	**72.0%**
TOTAL SHAREHOLDERS' EQUITY	**616,533**	**25.9%**	**585,383**	**27.8%**	**570,290**	**28.0%**
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**2,379,142**	**100.0%**	**2,106,617**	**100.0%**	**2,034,381**	**100.0%**

- At 30 September 2009 Current trade and other receivables include receivables for transactions with Related Parties totalling 2.6 million euros (4.5 million euros at 31 December 2008 and 4.8 million euros at 30 September 2008);
- At 30 September 2009, Trade and other payables include payables arising from transactions with Related Parties amounting to 11.4 million euros, mainly resulting from the purchase of parts and vehicles by companies associated to the Group (10.8 million euros at 31 December 2008 and 8.3 million euros at 30 September 2008).

Analysis of capital employed by the Immsi Group

In thousands of euros	*30.09.2009*	*in %*	*31.12.2008*	*in %*	*30.09.2008*	*in %*
Current operating assets	771,030	55.2%	639,213	47.2%	717,774	57.8%
Current operating liabilities	-748,415	-53.6%	-690,134	-51.0%	-717,623	-57.8%
Net operating working capital	**22,615**	**1.6%**	**-50,921**	**-3.8%**	**151**	**0.0%**
Intangible assets	820,759	58.8%	827,472	61.1%	816,137	65.7%
Tangible assets	297,075	21.3%	299,500	22.1%	298,721	24.1%
Other assets	256,266	18.3%	278,372	20.6%	126,481	10.2%
Invested capital	**1,396,715**	**100.0%**	**1,354,423**	**100.0%**	**1,241,490**	**100.0%**
Non-current non-financial liabilities	154,449	11.1%	160,161	11.8%	135,916	10.9%
Minority interest capital and reserves	198,557	14.2%	190,704	14.1%	185,893	15.0%
Consolidated shareholders' equity of the Group	417,976	29.9%	394,679	29.1%	384,397	31.0%
Total non-financial sources	**770,982**	**55.2%**	**745,544**	**55.0%**	**706,206**	**56.9%**
Net financial debt	**625,733**	**44.8%**	**608,879**	**45.0%**	**535,284**	**43.1%**

Invested capital

Invested capital amounts to 1,396.7 million euros at 30 September 2009, for an increase both on 31 December 2008 (+42.3 million euros) and on 30 September 2008 (+155.2 million euros) equal to 1,354.5 million euros and 1,241.5 million euros respectively. Compared with the beginning of the year, net working capital has risen by 73.5 million euros. The decrease in the tangible assets totalled 2.4 million euros compared to 31 December 2008, whereas intangible assets decreased by 6.7 million euros compared to 31 December 2008.

Net financial debt

The Group's net financial debt at 30 September 2009 amounted to 625.7 million euros, an increase over 31 December 2008 of 16.9 million euros and over 30 September 2008 of 90.4 million euros. In addition, with reference to the composition of the debt it is possible to note, compared to 31 December 2008, a decrease in the short-term financial debt passing from a balance equal to 270.7 million euros to a balance equal to 211.4 million euros, while the financial debt over the medium and long term is increasing compared to the balance at 31 December 2008 (equal to 338.2 million euros) for around 76.1 million euros and compared to the balance at 30 September 2008 (equal to 366.2 million euros) for around 48.1 million euros.

Investment

Gross capital investment during the period to 30 September 2009 totalled 73.4 million euros, divided among tangible assets for 31.5 million euros (of which 29.2 million euros by Piaggio group), intangible assets for 38 million euros (almost entirely related to the Piaggio group), and investments in financial fixed assets for 3.9 million euros, of which 2.6 million related to the purchase by the Parent Company Immsi S.p.A. of 2,541,900 shares of Piaggio & C. S.p.A. on the MTA (*Electronic Share Market*).

Net Financial Debt of the Immsi Group

In thousands of euros	***30.09.2009***	***31.12.2008***	***30.09.2008***
Short-term liquidity			
Cash and cash equivalent	-202,886	-55,353	-61,540
Financial assets	-31,126	-6,707	-13,728
Total short-term financial assets	**-234,012**	**-62,060**	**-75,268**
Shot-term financial payables			
Bonds	60,980	0	0
Amounts due to banks	344,546	316,122	216,115
Amounts due under finance leases	792	769	761
Amounts due to other lenders	39,107	15,861	27,456
Total short-term financial payables	**445,425**	**332,752**	**244,332**
Total short-term financial debt	**211,413**	**270,692**	**169,064**
Medium/long-term financial assets			
Receivables for loans	0	0	0
Other financial assets	0	0	0
Total medium/long-term financial assets	**0**	**0**	**0**
Medium/long-term financial payables			
Bonds	59,619	120,873	145,767
Amounts due to banks	320,788	172,273	187,178
Amounts due under finance leases	8,548	9,200	9,424
Amounts due to other lenders	25,365	35,841	23,851
Total medium/long-term financial payables	**414,320**	**338,187**	**366,220**
Total medium/long-term financial debt	**414,320**	**338,187**	**366,220**
Net financial debt	**625,733**	**608,879**	**535,284**

Cash flow statement of the Immsi Group

In thousands of euros	*30 September 2009*	*30 September 2008*
Operations		
Earnings for the period	9,566	32,613
Minority interest	12,419	19,724
Taxation	39,546	18,517
Depreciation of tangible assets (including property investments)	30,360	32,104
Amortisation of intangible assets	41,672	40,466
Provisions for risks and for severance indemnity and similar obligations	23,727	21,913
Write-downs / (Revaluations)	2,428	2,493
Losses / (Gains) on disposal of tangible assets (including property investments)	15	(53)
Losses / (Gains) on disposal of securities	1,340	(5,884)
Interest receivable	(6,342)	(3,532)
Dividend income	0	(2,594)
Interest payable	29,266	34,377
Depreciation of grants	(7,923)	(8,078)
Change in working capital	(59,580)	(18,911)
Changes of non-current reserves and other changes	(41,968)	(79,591)
Cash generated from operations	74,526	83,564
Interest paid	(23,675)	(18,508)
Taxation paid	(23,418)	(13,889)
Cash flow from operations	27,433	51,167
Investments		
Acquisition of subsidiaries, net of cash and cash equivalents	(2,877)	(12,731)
Sale price of subsidiaries, net of cash and cash equivalents	9,205	0
Investments in tangible assets	(31,466)	(26,490)
Sale price, or repayment value, of tangible assets (including property investments)	941	503
Investments in intangible assets	(37,992)	(36,514)
Sale price, or repayment value, of intangible assets	99	3,741
Interests received	1,435	2,857
Sale price from assets intended for disposal or sale	0	0
Public grants received	8,906	3,422
Dividends from equity investments	0	2,594
Other changes	(4,414)	13,727
Cash flow from investments	(56,163)	(48,891)
Financing		
Purchase of treasury stock	(1,023)	(21,053)
Increase/Decrease in share capital by third parties	0	253
Outflow for dividends paid to Parent company Shareholders	0	(10,296)
Outflow for dividends paid to Minority Interest	(9,383)	(9,973)
Other changes	197,204	(47,084)
Cash flow from financing	186,798	(88,153)
Increase / (Decrease) in cash and cash equivalents	158,068	(85,877)
Opening balance	16,403	106,470
Exchange differences	(1,904)	845
Closing balance	172,567	21,438

This schedule illustrates the changes in cash and cash equivalents, net of short-term bank overdrafts totalling 30.3 million euros at 30 September 2009.

Total shareholders' equity and equity pertaining to the Immsi Group

In thousands of euros	Group consolidated Shareholders' equity	Minority interest capital and reserves	Total Group and minority interest consolidated Shareholders' equity
Balances at 1st January 2008	**404,592**	**262,175**	**666,767**
Distribution of dividends	(10,296)	(9,973)	(20,269)
Increases in share capital against payment in the Parent Company	0	0	0
Translation differences	(2,451)	(1,605)	(4,056)
Measurement at fair value of financial assets, net of taxations	(35,960)	402	(35,558)
Figurative cost of stock options	1,014	663	1,677
Other changes	(5,115)	(85,493)	(90,608)
Net earnings for the period	32,613	19,724	52,337
Balances at 30 September 2008	**384,397**	**185,893**	**570,290**

In thousands of euros	Group consolidated Shareholders' equity	Minority interest capital and reserves	Total Group and minority interest consolidated Shareholders' equity
Balances at 1st January 2009	**394,679**	**190,704**	**585,383**
Distribution of dividends	0	(9,383)	(9,383)
Increases in share capital against payment in the Parent Company	0	0	0
Translation differences	(1,063)	(881)	(1,944)
Measurement at fair value of financial assets, net of taxations	14,337	318	14,655
Figurative cost of stock options	877	645	1,522
Other changes	(420)	4,735	4,315
Net earnings for the period	9,566	12,419	21,985
Balances at 30 September 2009	**417,976**	**198,557**	**616,533**

Human resources

At 30 September 2009, Immsi Group employed 8,083 staff, of which 89 in the property/holding sector, 7,588 in the industrial sector (Piaggio group) and 406 in the naval sector (Rodriquez group).

The following tables divide resources by category and geographical area:

Human resources by category

numbers	30/09/2009			
	Property and holding sector	**Industrial sector**	**Naval sector**	**Group total**
Senior managers	7	111	14	132
Middle managers and employees	41	2,517	178	2,736
Manual workers	41	4,960	214	5,215
TOTAL	**89**	**7,588**	**406**	**8,083**

Human resources by geographical area

numbers	30/09/2009			
	Property and holding sector	**Industrial sector**	**Naval sector**	**Group total**
Italy	89	4,442	406	4,937
Rest of Europe	0	532	0	532
Rest of the World	0	2,614	0	2,614
TOTAL	**89**	**7,588**	**406**	**8,083**

Human resources by category

numbers	**30/09/2009**	**31/12/2008**	**Change**
Senior managers	132	139	-7
Middle managers and employees	2,736	2,628	108
Manual workers	5,215	3,932	1,283
TOTAL	**8,083**	**6,699**	**1,384**

Human resources by geographical area

numbers	**30/09/2009**	**31/12/2008**	**Change**
Italy	4,937	4,760	177
Rest of Europe	532	561	-29
Rest of the World	2,614	1,378	1,236
TOTAL	**8,083**	**6,699**	**1,384**

The increase in the number of employees compared to 31 December 2008 (+1,384) is almost exclusively attributable to the industrial sector because of the seasonal nature of the production activity. The production and sale activities are therefore concentrated during spring and summer, and the activity of hiring personnel on short-term contracts is also concentrated in said periods.

Directors' comments on the results of operations

In the first nine months of 2009 the Immsi Group shows net revenues and operating results down on the corresponding period of the preceding year.
In particular, the revenues, equal to 1,264.9 million euros at 30 September 2009, are 9.8% down on the equivalent period in 2008, up on the variation measured in June 2009 (-11.6%) thanks to the partial recovery in the third quarter of the year, equal to 402 million euros (-5.8% compared to the corresponding quarter in 2008).
The operational results behave in a similar way. The operating result before amortization and depreciation, of 162.3 million euros at 30 September 2009, has reduced the drop down on 2008 to 4.4% compared to -16.1% in June thanks to the performance of the third quarter (+24.3% compared to the corresponding quarter in 2008). The operating result, equal to 90.2 million euros at 30 September 2009, has decreased by 7.1% (-26.2% at June 2009) thanks to the positive performance recorded in the third quarter of 2009 (+47.2%).
Also the net proceeds before taxes, equal to 61.5 million euros at 30 September 2009 compared to 70.9 million euros in 2008, are strongly up in the third quarter of 2009 (31.5 million euros, that is +124.9% compared to the 14 million of the same period in 2008).

The results of the various sectors making up the Group differ according to their business trends and the impact of seasonality.

Property and holding sector

The Parent company Immsi S.p.A. shows a positive net result for the period equal to 11 million euros compared to a profit of 17.2 million euros at 30 September 2008 mainly due to the lower positive financial items of income. In particular, the dividends collected in May 2009 by the subsidiary Piaggio & C. S.p.A. amount to 12.7 million euros at 30 June 2009 (13.5 million in May 2008) as a consequence of the decrease in the number of shares held (from 225.3 million at the end of May 2008, the dividend payment date, to 212.2 million at the time of payment at the end of May 2009) with the coupon unchanged (€0.06 per share).
In addition, the net result of the first nine months of 2009 is influenced by the decision of Unicredit not to assign cash dividends to its shareholders but to attribute newly issued Unicredit shares (so-called "scrip dividend") from a free share capital increase with the assignment of 29 new ordinary shares for every 159 ordinary shares held. The dividends in kind therefore attributed to Immsi (equal to over 1.8 million shares), in accordance with the accounting standards, have not resulted in recording any proceeds to the income statement (on the contrary equal to 2.6 million euros in the first nine months of 2008), but only to registration in the portfolio of the aforesaid shares of new issue. The number of Unicredit shares held by the Parent Company at 30 September 2009 therefore amounts to approximately 11.8 million with an average book value passing from approximately €1.43 each to €1.21.
Among the other financial income components there are gross capital gains equal to 1.2 million euros recorded during the month of January 2009 on the sale of a total of 7.8 million shares of Piaggio & C. S.p.A. for a cash-in of 9.2 million euros (in the first nine months of 2008 there were capital gains of 5.9 million euros on the sale of 1.5 million Unicredit shares).

The net financial debt at 30 September 2009 is 84.9 million euros, substantially unchanged compared to 31 December 2008. Among the cash-outs there is mainly the conclusion of the purchase operation in the company Compagnia Aerea Italiana (CAI) with the payment of the remaining share of the undersigned investment, equal to 24.4 million euros, which took place in the month of January 2009. This flow is compensated for by the positive balance from operations on shares of Piaggio & C. S.p.A. for 17.4 million euros (including, besides the purchase of 2,541,900 shares for a value of approximately 2.6 million euros and the sale of 7.8 million shares for a value of 9.2 million euros in January 2009, the credit collected in early 2009 related to the sale of 9.2

million shares of Piaggio & C. S.p.A. sold on 30 December 2008 for a total amount equal to 10.9 million euros) and by the collection of dividends from Piaggio & C. S.p.A. for 12.7 million euros. The net cash flow from management has produced further cash absorption equal to 5.8 million euros.
It should besides be noted, as proposed by the Board of Directors of 24 March 2009 and approved by the Ordinary Shareholders' Meeting of 29 April 2009, that the Parent Company distributed no dividends during 2009, in order to further strengthen its assets, also in light of the duration and the implications of the crisis of the international markets. During the first nine months of 2008, Immsi S.p.A. had distributed dividends (related to the distribution of the profit for the year 2007, as deliberated by the meeting of 13 May 2008) equal to 0.03 euros for common stock for a total of 10,296 thousand euros.

With reference to the subsidiary Is Molas S.p.A. and the Pietra Ligure project, the first nine months of the year 2009 saw the continuation of the professional activities aimed at completing the bureaucratic affairs, without any substantial development in relation to the situation found at 31 December 2008.
In particular, the subsidiary Is Molas S.p.A. in the first nine months of the year 2009 was occupied in the proceedings related to the landscape authorizations in the jurisdiction of the Municipality and the competent Superintendence of Architectural and Landscape Heritage ("*Soprintendenza Beni Architettonici e Paesaggio*") related to the dossiers of building permits presented to the Municipality of Pula related to a first lot of villas, the club house and a first excerpt of the works of urbanization. The company has moreover taken care of the project adaptations related to the hydraulic arrangements, as prescribed by the deliberation of the regional Council that approves the verification of environmental impact concluded in 2008; this activity has required complex verifications with the competent Office of the Engineers Corps ("*Ufficio del Genio Civile*"). In the month of June the European Commission opened a procedure of infringement against Italy following a statement by the Juridical Intervention Group O.n.l.u.s. ("*Gruppo di Intervento Giuridico*"), according to which the Region of Sardinia would have erroneously divided the whole project submitting to Environmental Impact Evaluation ("*Valutazione Impatto Ambientale*" - V.I.A.) only the construction of the golf course and the arrangement of the Rio Tintioni. Since the European Commission asserts that, on finding even a single element of such criticitality as to require V.I.A., the entire project would anyhow be subjected to the procedure of V.I.A., Is Molas S.p.A. and the Region of Sardinia have begun contacts with the Ministry of the Community Policies ("*Ministero delle Politiche Comunitarie*") in order to assess the advisability of resisting the initiative.
Subsequently, appraising in the best way the necessary times for the European Commission to be able to reach a conclusion, taking account of the counter-deductions sent by the Region of Sardinia in the month of September, the company Is Molas has declared its availability to the Region of Sardinia to undergo the procedure of environmental impact. Following this availability the Region of Sardinia has started the process of the dossier in order to submit the whole project to the procedure of V.I.A..
With reference to the Pietra Ligure project, during the first nine months of 2009 meetings continued with operators who showed a possible interest in the operation.

With reference to Apuliae S.p.A., the suspension of the activity of restructuring persists since March 2005 following assessments ordered by the judicial authority. However, it is pointed out that, on 16 March 2009, within the framework of the current ordinary procedure at the Second Criminal Section of the Court of Lecce regarding other parties but the same cases in point of crime as per the shortened procedure, the panel of judges issued a first degree sentence of complete acquittal because there has been no such event for all the defendants and for all the hypotheses of disputed crime and has also ordered the release from seizure of the real estate. Therefore the sentence became irrevocable on 2 May 2009, as no appeal was made by the Public Prosecutor. The sentence of the shortened procedure of 2 November 2009 has endorsed the acquittal of all the accused for misfeasance and no right to proceed due to the prescription of the town-planning aspects.

Industrial sector

In the first nine months of 2009, the Piaggio group sold 475,100 vehicles in the world, 332,500 of which in the two-wheeler business and 142,600 in the Commercial Vehicle business.
With regard to the two-wheeler business, such performance took place within a particularly difficult market context in the group's main reference areas. In fact demand dropped compared to the same period of the previous year in Italy (-6.1%), Europe (-17.3%) as well as in the United States (-43.7% globally and -66.0% in the scooter segment).
Deliveries in the Asian market grew with sales of 18,400 units, a 4.5% growth with respect to the corresponding period of the previous year. It should also be noted that, on 24 June 2009, the sale of the Vespa LX scooter, produced in the Vietnamese plant of Binh Xuyen, was officially initiated in Vietnam.
Sales in the Italian market, on the other hand, decreased (-7.2%), as in the European market (-21.3%) and the American market (-36.5%).

The Commercial Vehicles division closed the first nine months of 2009 with 142,600 sold units compared to the 140,000 units of the first nine months of 2008. The 1.9% growth was due to the success reported by the Indian subsidiary whose sales increased by 4.2%.

In the first nine months of 2009, overall consolidated revenues totalled 1,173.1 million euros, a 9.0% decrease with respect to the same period of 2008. By analysing trends in revenues in the subsectors of reference, the decrease can be attributed to the above mentioned reduction in demand in the two-wheeler sector and was further affected by the decrease in the five-year BMW job order (-6 million euros compared to the same period in the previous year) and the appreciation of the Euro exchange rate with respect to the Indian rupee and the pound (only partially compensated by the appreciation of the Dollar). The overall negative effect on revenues was about 7.5 million euros compared to the same period of 2008. Compared to the same period of the previous year, the decrease in the two-wheeler business area was primarily due to decreases in revenues in the scooter sector (-48.3 million euros, -7.2% compared to September 2008) and in the motorcycle sector (-55.5 million euros, -30.5%).

In the light of the above dynamics the operating result before depreciation and amortisation (EBITDA) is equal to 172.1 million euros, down 7.3 million euros compared to the 179.4 million euros of the same period of the preceding year. As a percentage of net revenues, the EBITDA as at 30 September 2009 is 14.7% compared to 13.9% of the same period in 2008.
Operating income at 30 September 2009 was positive for 103.1 million euros and down 7 million euros compared to the 110.1 million euros of same period in 2008. Profitability (measured as operating income divided by net revenues) increased, on the other hand: 8.8% against the 8.5% for the same period in 2008.
In the first nine months of 2009, Piaggio group recorded earnings before tax equal to 79.5 million euros (-4.3 million euros compared to the same period in 2008). The decrease is related to lower operating income.
Taxation for the period totalled 39.4 million euros (21.8 million euros at 30 September 2008), and they were determined on the basis of the average tax rate expected for the entire financial year.
Earnings for the period including minority interest at 30 September 2009 totalled 40.1 million euros (62 million euros in the same period in 2008), of which 22.7 million euros represent the consolidable portion for Immsi Group.

Cash flow generated in the first nine months of 2009 was 7.2 million euros.
The income flow from operations, i.e. net income plus amortisation, was 109.1 million euros. The positive impact of this flow was partly absorbed by the increase in working capital from -3.7 million euros at 31 December 2008 to 10.4 million euros at 30 September 2009 as well as by investment activities for 63.3 million euros, distributed dividends totalling 22.1 million euros and the purchase of own shares for 1 million euros.

Net financial debt decreased from 359.7 million euros on 31 December 2008 to 352.6 million euros on 30 September 2009 and compared to 327.4 million euros of the same period in the previous year. The improvement of 7.2 million euros was derived from the operating cash flow, net of investments and the payment of dividends to shareholders. In the first nine months of 2008, on the other hand, this change in the net financial position was negative for 57.6 million euros (increasing from 269.8 million euros on 31 December 2007 to 327.4 million euros on 30 September 2008) and was primarily due to the decision to pay the warrants assigned in 2004 to the creditor banks of Aprilia in cash.

Naval sector

With reference to the economic data of the Rodriquez group, revenues amount at 87.1 million euros at September 2009, a 20.1%, drop compared to 109 million euros at 30 September 2008.
The progress in production, including the Research & Development activities, and the completion of the constructions and deliveries have in particular concerned the Fast Ferries division with 12.2 million euros, the Yacht division with 5.7 million euros and the Military division with 70.9 million euros.
The production has moreover been characterized, particularly in the Fast Ferries and Yacht sectors, by altogether insufficient marginality to absorb the direct costs of production and those of the fixed structures. The marginality, especially for the Oman order of the Fast Ferries division, benefits from the use of the fund allocated in the 2008 financial statements for the losses to finish some boats still under construction, while for the Yacht Division the Conam company shows negative marginality mainly because of the rescission of contracts with some customers.
In light of the above, it is underlined that the portion of consolidable net earnings for the Immsi Group is equal to 5.2 million euros negative compared to 5.5 million euros negative at 30 September 2008.

At 30 September 2009, the overall order book stood at some 403.4 million euros and includes the contract with the Italian Navy for a total value of 198.7 million euros related to the activity of modernizing the Gaeta class minesweepers, signed at the beginning of August further to a Ministerial Decree on 31 July 2009.

From the point of view of assets and liabilities, the net financial debt of the Group, equal to 107.4 million euros has increased compared to the 85.9 million euros at the end of year 2008, mainly due to the net cash flow absorbed by management equal to 20 million euros, largely tied to the negative variation in the net working capital, and after the activities of investment equal to 1.4 million euros.

Events following 30 September 2009 and predictable evolution of management

Among the events following 30 September with reference to the Parent Company Immsi S.p.A. there is the sale in the month of October of 2.5 million Unicredit shares for proceeds of 6.7 million euros and total capital gains of 3.7 million euros.

With reference to the Piaggio group, there is on 16 October 2009 the advance reimbursement of the high-yield bond for a total of 60,980 thousand euros through the exercising of the option rights at their nominal value and increased by the penalty provided for by regulations. In addition, again on 16 October 2009, Piaggio & C stipulated a settlement agreement with Mr. Ivano Beggio in relation to the financial instrument "Aprilia Shareholders 2004-2009" which was issued at the time of acquisition of the Aprilia Group. According to this agreement, Piaggio commits to acknowledging 7 million euros to Mr. Beggio.

With reference to the Rodriquez Cantieri Navali group, in October the Court of Accounts ("*Corte dei Conti")* approved and the State General Accounting Department ("*Ragioneria Generale dello Stato*") recorded the contract for the modernization of 8 Gaeta Class Minesweepers of the Italian Navy by Intermarine for a total amount of 198.7 million euros.

Regarding the predictable evolution of the management, it has to be shown that – notwithstanding the difficulties incurred during the first nine months of 2009 as a consequence of the troubles of the economy and markets of reference of the Piaggio group – starting from the month of March, the first important signals of recovery and stabilisation were noticeable. Due to its portfolio of products in the two-wheeler and Commercial Vehicle sectors – featuring a broad range of vehicles of low environmental impact and reduced fuel consumption – the group was also in a position to take full advantage of the ecoincentives introduced by the Italian and Spanish governments.
In the last quarter, special emphasis will be placed - also due to the new high tech products which are currently in the marketing launch phase - on developing the group's motorcycle business in Europe and on consolidating the group's leadership of the scooter sector in Europe and America, as well as the market launch of the Vespa scooter in Vietnam (officially started at the end of June 2009).

With reference to the naval sector, in the context of the international economic crisis, the group aims to grow significantly in the military sector (that seems not to suffer the same as the leisure and passenger transport markets), both in terms of production value and in terms of marginality, and from a financial point of view.
The portfolio of orders altogether amounts to over 403 million euros; the military sector currently guarantees contracts and orders at least for another 2-3 years on the contracts with Guardia di Finanza and the Finnish Navy and for 8 years on the Minesweeper Refitting contract with the Italian Navy, while in the leisure (Yachts) and passenger (Fast Ferries) sectors at the moment there is clearly a phase of deep crisis that leads on the market even to the cancellation of orders already issued. For these sectors the group does not foresee in 2009 significant growth potential and will operate minimizing the costs and the use of the financial resources waiting for the desired market recovery.
In the light of the progress in production that will be made in 2009 on the contracts in being and, also taking account of the presumable volumes of production that can derive from new contracts in the military sector, a reduction in the value of the production at consolidated level is predictable for 2009, compared to 2008.
Moreover, the event of the flooding of the river Magra, that happened in January 2009 in the Intermarine yard of Sarzana, caused a period of downtime in production and delays due to the restoration activities of at least 6 months, that led to a deferment of some of the value of the 2009 production compared to the provisions of the original budget.

Segment reporting

The application of IFRS 8 – *Operating Segments* is mandatory beginning from 1 January 2009. The standard requires the operating segments to be identified on the basis of the internal reporting system that the company top management uses in allocating resources and to evaluate performance.
The reporting by operating segments presented hereunder substantially mirrors the internal reporting used by the management in taking strategic decisions.
In this respect, as regards business areas, information is provided – if available - relating to the property, industrial and naval sectors.

Primary sector: business areas

Income statement

In thousands of euros	*Property and holding sector*	*Industrial sector*	*Naval sector*	*Immsi Group*
Net revenues to third parties	4,645	1,173,149	87,061	1,264,855
Net intercompany revenues				0
NET REVENUES	**4,645**	**1,173,149**	**87,061**	**1,264,855**
OPERATING EARNINGS	**-3,419**	**103,123**	**-9,470**	**90,234**
Gain / loss on equity investments	0	-6	0	172
Financial income				15,817
Financial charges				44,692
EARNINGS BEFORE TAXATION				**61,531**
Taxation				39,546
EARNINGS AFTER TAXATION FROM CONTINUING ASSETS				**21,985**
Gain (loss) from assets intended for disposal or sale				0
EARNINGS FOR THE PERIOD INCLUDING MINORITY INTEREST				**21,985**
Minority interest earnings for the period				12,419
GROUP EARNINGS FOR THE PERIOD				**9,566**

Balance sheet

In thousands of euros	*Property and holding sector*	*Industrial sector*	*Naval sector*	*Immsi Group*
Sector assets	391,066	1,682,102	305,726	2,378,894
Equity investments in associated companies	0	229	19	248
TOTAL ASSETS	**391,066**	**1,682,331**	**305,745**	**2,379,142**
TOTAL LIABILITIES	**191,255**	**1,267,126**	**304,228**	**1,762,609**

Other information

In thousands of euros	*Property and holding sector*	*Industrial sector*	*Naval sector*	*Immsi Group*
Investments in tangible and intangible assets	**715**	**67,123**	**1,620**	**69,458**
Depreciation, amortisation and write-downs	**569**	**71,395**	**2,496**	**74,460**
Cash flow from operations	**-40,758**	**97,350**	**-29,159**	**27,433**
Cash flow from investments	**25,635**	**-89,858**	**8,060**	**-56,163**
Cash flow from financing	**7,359**	**160,794**	**18,645**	**186,798**

Secondary sector: geographical areas

Income statement

In thousands of euros	*Italy*	*Rest of Europe*	*India*	*United States*	*Rest of the World*	*Immsi Group*
Net revenues to third parties	832,561	140,298	207,727	43,456	40,813	1,264,855
Net intercompany revenues						0
NET REVENUES	**832,561**	**140,298**	**207,727**	**43,456**	**40,813**	**1,264,855**

Balance sheet

In thousands of euros	*Italy*	*Rest of Europe*	*India*	*United States*	*Rest of the World*	*Immsi Group*
Sector assets	1,999,511	168,045	136,048	29,455	45,835	2,378,894
Equity investments in associated companies	200	3			45	248
TOTAL ASSETS	**1,999,711**	**168,048**	**136,048**	**29,455**	**45,880**	**2,379,142**

In thousands of euros	*Italy*	*Rest of Europe*	*India*	*United States*	*Rest of the World*	*Immsi Group*
Total receivables	**122,994**	**157,425**	**16,463**	**2,476**	**17,881**	**317,239**
Total payables	**493,533**	**80,140**	**63,120**	**4,510**	**46,519**	**687,822**

Other information

In thousands of euros	*Italy*	*Rest of Europe*	*India*	*United States*	*Rest of the World*	*Immsi Group*
Investments in tangible and intangible assets	**41,435**	**2,000**	**22,500**	**100**	**3,423**	**69,458**
Depreciation, amortisation and write-downs	**66,432**	**3,733**	**2,418**	**552**	**1,325**	**74,460**

Group and Related Parties dealings

As regards the information to be provided on related party transactions in accordance with IAS 24 (Related Party Disclosures), it should be pointed out that such transactions take place as part of normal operations at market conditions or as laid down under specific laws. No atypical or unusual transactions were carried out during the first nine months of 2009.

In detail the main effects on the income statement and on the balance sheet of the operations with related parties and their incidence on each item in the financial statements shown in the consolidated data of the Immsi Group at 30 September 2009 are given in the table below. The effects on the income statement and on the balance sheet deriving from consolidated intragroup operations have been removed.

Main income statement and balance sheet items	Amounts in €/000	% incidence on balance sheet items	Description of the transactions
Transactions with Related Parties:			
Current trade payables	*549*	*0.1%*	*Legal advice provided by St. d'Urso Gatti e Associati to the Group*
Costs for services and the use of third party assets	*184*	*0.1%*	*Legal advice provided by St. d'Urso Gatti e Associati to the Group*
Transactions with Parent Companies:			
Tangible assets	*52*	*0.0%*	*Fittings and motor vehicles provided by Omniainvest S.p.A.*
Costs for services and the use of third party assets	*233*	*0.1%*	*Lease of offices in Mantova made available by Omniaholding S.p.A. to the Group*
Transactions with Associated companies:			
Other non-current receivables	*506*	*2.8%*	*Receivables from Fondazione Piaggio, AWS do Brasil and Piaggio China*
Other current financial assets	*45*	*0.1%*	*Financial assets to Fondazione Piaggio*
Current trade receivables and other receivables	*568* *1,539*	*0.2%* *0.5%*	*Trade receivables from Fondazione Piaggio and Zongshen Piaggio Foshan* *Receivables from Consorzio CTMI and Armas Ocean Jets*
Current trade payables	*10,575* *35*	*1.9%* *0,0%*	*Trade payables from Fondazione Piaggio, Piaggio Cina and Zongshen Piaggio Foshan* *Payables from Armas Ocean Jets*
Other current payables	*218*	*0.2%*	*Payables from Fondazione Piaggio*
Costs for materials	*25,269*	*3.5%*	*Costs of purchases by Zongshen Piaggio Foshan*
Costs for services and the use of third party assets	*73*	*0.0%*	*Costs of purchases by Zongshen Piaggio Foshan*
Other operating income	*1,054*	*1.0%*	*Income from Zongshen Piaggio Foshan*
Financial charges	*70*	*0.2%*	*Financial charges from Zongshen Piaggio Foshan*

With reference to the naval sector, it should be noted that Intesa Sanpaolo S.p.A., minority shareholder of RCN Finanziaria S.p.A., has financing operations in being with the Rodriquez group specified below.
Rodriquez Cantieri Navali S.p.A. has a financial relationship with Intesa Sanpaolo for a value at 30 September 2009 of 15 million euros. This loan granted in late December 2008 is part of a Bullet - Multiborrower line granted to the Parent Company Immsi.
In addition Rodriquez Cantieri Navali S.p.A. has stipulated with Intesa Sanpaolo, in pool with Unicredit and Banca di Roma, a contract to issue guarantees to the customer of the Oman order (performance bonds and guarantees on the advance payments the customer will make) for a total value of 84.5 million US dollars; the signed credit line is backed by a guarantee of Immsi S.p.A. for 60 million US dollars and by mortgages on the assets under construction and obligations on the current accounts dedicated to the order. Indebtedness at 30 September 2009, following the discharge of the guarantee for the delivery of boat no. 352, amounts to approximately 44.6 million US dollars, of which 1/3 from Intesa Sanpaolo.

At 30 September 2009 Rodriquez Cantieri Navali S.p.A. has with Intesa Sanpaolo forward exchange US dollar transactions and options on exchange rates for a total of 15.5 million US dollars. Intesa Sanpaolo has moreover issued loans used for exercising options on exchange rates for 4.6 million US dollars.
Intermarine S.p.A. has undersigned a financing contract for a total maximum amount of 42 million euros paid out by Intesa Sanpaolo, whose financial debt for the residual payment on the insurance indemnity line at 30 September 2009 was 11.1 million euros, guaranteed by 35,000,000 Piaggio shares owned by Immsi S.p.A.. On the other hand Intermarine S.p.A. used the revolving line of maximum of 30 million euro up to 19 million euro; in addition, the company has liquidity deposited on Intesa Sanpaolo accounts for a total of 2.8 million euros.
For the other companies in the Rodriquez group there are financial payables for 0.2 million euros.

The following table shows the impact of Related Party transactions on the income statement (excluding revenues from amounts recharged to subsidiaries and parent companies in accordance with IAS 18) and on each single item of the balance sheet of Immsi S.p.A. at 30 September 2009:

Main income statement and balance sheet items	Amounts in €/000	% incidence on balance sheet items	Description of the transactions
Transactions with Related Parties:			
Current trade payables	*263*	*20.5%*	*Legal advice provided by Studio d'Urso Gatti e Associati*
Costs for services and the use of third party assets	*79*	*2.6%*	*Legal advice provided by Studio d'Urso Gatti e Associati*
Transactions with Parent Companies:			
Tangible assets	*52*	*6.9%*	*Fittings and motor vehicles provided by Omniainvest S.p.A.*
Costs for services and the use of third party assets	*159*	*5.2%*	*Lease of offices in Mantova made available by Omniaholding S.p.A.*
Transactions with Associated companies:			
Net revenues	*30*	*0.9%*	*Income for fittings, equipment and services provided to Immsi Audit S.C.a R.L.*
Costs for services and the use of third party assets	*56*	*1.8%*	*Contract of internal audit with Immsi Audit S.C.a R.L.*
Transactions with Subsidiaries:			
Other non-current financial assets and receivables	*15,321* *14,625*	*14.4%* *13.8%*	*Medium-term loan granted to RCN Finanziaria S.p.A. and interest* *Convertible loan granted to RCN Finanziaria S.p.A. and interest*
Tangible assets	*44*	*5.8%*	*Fittings provided by Is Molas S.p.A.*
Current trade receivables and other receivables	*2,190* *1,118* *494* *94* *23* *19*	*46.9%* *24.0%* *10.6%* *2.0%* *0.5%* *0.4%*	*Amounts due by the Rodriquez group for recharged costs, rental of offices in Roma, interest, fees and consultancy contract* *Amounts due by Is Molas S.p.A. for recharged costs, consultancy contract, repayment of emoluments and interest* *Amounts due by the Piaggio group for recharged costs, consultancy contract, guarantee fees and repayment of emoluments* *Amounts due by RCN Finanziaria S.p.A. for interest* *Amounts due by Pietra S.r.l. for interest* *Amounts due by ISM Investimenti S.p.A. for interest*
Other current financial assets	*12,000* *3,550* *1,195* *1,100* *400*	*24.1%* *7.1%* *2.4%* *2.2%* *0.8%*	*Loan granted to Rodriquez Cantieri Navali S.p.A.* *Loan granted to Is Molas S.p.A.* *Loan granted to ISM Investimenti S.p.A.* *Loans granted to RCN Finanziaria S.p.A.* *Loans granted to Pietra S.r.l.*
Current financial liabilities	*360*	*0.3%*	*Interest-bearing deposit granted by Apuliae S.p.A.*
Current trade payables	*52*	*4.1%*	*Amount due to Piaggio & C. S.p.A. for recharged costs*
Other current payables	*5,524* *151* *73* *13* *13*	*77.6%* *2.1%* *1.0%* *0.2%* *0.2%*	*Payables from national tax consolidation agreement* *Deferred income for costs recharged and consultancy contract to Is Molas S.p.A.* *Deferred income on consideration by lien for financing Intermarine S.p.A.* *Deferred income for costs recharged to Piaggio & C. S.p.A.* *Deferred income for costs recharged, consultancy and lease contract to Rodriquez Cantieri Navali S.p.A.*

Financial income	*1,040* *850* *71* *20* *19* *18*	*6.6%* *5.4%* *0.5%* *0.1%* *0.1%* *0.1%*	*Interest income and guarantee fees from the Rodriquez group* *Interest income from RCN Finanziaria S.p.A.* *Interest income from Is Molas S.p.A.* *Guarantee fees from Piaggio & C. S.p.A.* *Interest income from ISM Investimenti S.p.A.* *Interest income from Pietra S.r.l.*
Net revenues	*1,032* *450* *79*	*30.0%* *13.1%* *2.3%*	*Consultancy & assistance contract and rental of offices in Roma and Milano rented to Piaggio & C. S.p.A.* *Consultancy & assistance contract with Is Molas S.p.A.* *Consultancy & assistance contract and rental of offices in Roma rented to Rodriquez Cantieri Navali S.p.A.*
Costs for services and the use of third party assets	*52* *18*	*1.7%* *0.6%*	*Costs for services provided by Piaggio & C. S.p.A.* *Costs for fittings maintenance provided by Is Molas S.p.A.*
Other operating income	*30* *30*	*12.9%* *12.9%*	*Repayment of emoluments by Piaggio & C. S.p.A.* *Repayment of emoluments by Is Molas S.p.A.*

Figures including non-deductible VAT.

It is noted that 75,000,000 Piaggio shares are deposited with Intesa Sanpaolo as a guarantee for the Bullet – Multi Borrower financing stipulated in the month of December 2008 for a total of 70 million euros of which 30 million granted to ISM Investimenti S.p.A. and 15 million to Rodriquez Cantieri Navali S.p.A..

Immsi, as part of the contract for the supply of 5 catamarans to the Sultanate of Oman for which the Rodriquez group stipulated an endorsement credit contract with a pool of banks for an amount of 84.5 million US dollars to guarantee payment of the consideration envisaged in the contract signed with the Sultanate of Oman for 90 million US dollars, counter-guaranteed the “performance bond” and the “advanced payment bond” issued by the above banks for an amount of 60 million US dollars with the issue of a fidejussory guarantee and for any excess part with a letter of patronage in relation to Rodriquez Cantieri Navali S.p.A.’s obligations to channel payments. Indebtedness at 30 September 2009, following the discharge of the guarantee for the delivery of boat no. 352, amounts to approximately 44.6 million US dollars, of which 1/3 from Intesa Sanpaolo.

A letter of patronage was issued in the month of May 2008 to Banca Antonveneta guaranteeing financing granted to Rodriquez Cantieri Navali S.p.A., with expiration 31 October 2009, agreed for a total of 5.2 million euros and paid out on 30 September 2009 for 2.6 million euros.

It should be also noted that further to the amendments of the contract stipulated between the Finnish Navy and the subsidiary Intermarine S.p.A., regarding the job order for the construction of three minesweepers, the Finnish Navy committed itself to pay in January 2008, besides the advance payment foreseen by the contract for 32 million euros, two further advanced payments of 16.3 million euros and 600 thousand euros. These accounts are guaranteed, for an amount equal to 115% of the sum received, through insurance guarantees issued by SACE, provided there is the co-obligation of Immsi S.p.A. for an amount equal to 36.8 million euros, 18,7 million euros and 690 thousand euros.

During the month of April 2009, a financing contract was signed for a total maximum amount of 42 million euros by Intesa Sanpaolo for Intermarine S.p.A., whose residual payment at 30 September 2009 is 30.1 million euros. This financing, with expiration at the end of September 2010, is guaranteed by 35,000,000 Piaggio shares equal to 110% of the value of the financed capital. In addition, for the aforesaid financing, Immsi S.p.A. has declared itself as the guarantor of what Intermarine S.p.A. owes Intesa Sanpaolo up to a maximum amount of 50 million euros in the event of non-payment by the subsidiary and committed to maintain control over the above-mentioned company and ensure that the subsidiary has the necessary resources to meet its commitments.