

Antonella Giachetti

ADDRESS AND CONTACT INFO



Experience [Insert Dates]

- Analysis and identification of a the best resource or asset within a family portfolio, taking into account the clients business and family dynamics I order to preserve and generate wealth.
- Day to day consulting to firms as well as families undergoing generational changes in the ownership of the firm.
- Corporate restructuring operations: mergers, divisions, concessions, transfers of assets, company branches and entire companies.
- Real Estate Asset Highest and Best use analysis on behalf of client in order to satisfy needs and wants.
- Financing of real estate operations and negotiating best terms for client.
- Creations of Trust, Funds and other real estate holding companies.
- Act as Trustee and preserve family wealth in accordance with law as well as ensuring income stability to beneficiaries.
- Cross border consulting with particular focus in the Balcan region.

Experience:

- **Sevian SRL** 1975-2013
Managing Director of the trust company Sevian Srl, Banca Ifigest Group
- 1986-1998
- Member Provincial Tax Committee of Florence

National Association of Chartered Accountants. 1982-1984

- Member of the National Association of Chartered Accountants in Contest Procedures
- President of the Young Chartered Accountants Association of Florence
1992-1995

Board of Statutory Auditors:

- President of the Board of Statutory Auditors, consulting firms with revenues in excess of 50 million.
- Member of the Board of Statutory Auditors, consulting firms with revenues in excess of 50 million
2007-Current
- Treasurer of the Mus-c Florence Onlus Association, a non profit organization enhancing child integration and relationship building through the use of music and visual arts.
2012-Current
- Chairman of the Board of Directors of Caliel Trustee SRL.



Education

1981

Graduated in Economy and Commerce from the University of Florence with a score of 110/110.

Thesis Subject: Bankruptcy proceeding in direct debt arrangements.

High school degree from the Istituto Tecnico Commerciale di Firenze.

Past Contributions:

2014

4/2/14 Confindustria Bulgaria-Sofia seminar: Taxation and Finance Italy-Bulgaria V edition.

31/1/14 Fattoria il Palagio Scarperia, Firenze: Esigen opportunities and the role of innovation in agricultural companies.

2013

18/9/13 Confindustria Pistoia Seminar: Company networks

4/5/13 Confindustria Roma seminar: Workshop on Balcan area targets.

9/4/13 Confindustria Napoli seminar: Agricultural industry in the Balcans forum.

15/3/13 Confindustria Firenze seminar: Balcan Targets and Italy at the center of a new Europe

4/3/13 Dpttori Commercialisti di Firenze seminar: Uses of Trusts

18/2/13 Confindustria Bulgaria seminar: Identification and determination of criteria crucial to establishing fiscal residency in the Balcans and the implications on cross border investments and trade.

6/2/13 Confindustria Arezzo, Convention; Responsibility of managers and companies: critics and protection.

2012

19/11/12 Dottori e Commercialisti di Firenze, Convention: 'The correct representation and accounting of legal facts and assets when managing a trust.

11/7/12 Confindustria Udine, Convention: "Appalti e distacchi intracomunitari: opportunita e avvertenze per le imprese".

13/6/12 J.P Morgan-Palazzo Strozzi Firenze Convention: "Conservation of wealth and the tools needed."

22/5/12 Confcommercio Firenze, Convention: "Network of Companies: a new opportunity for our companies"

8/2/12 Confindustria Bulgaria, Sofia seminar: "A panorama of the major laws introduced by Italian maneuvers in 2011 and their reflections on Italian investments in Bulgaria."



2011

Confindustria Bulgaria, Sofia Convention: Transfer Price: discipline during the procedure and strategies for investment planning.

2010

28/1/10 Confindustria Bulgaria, Sofia Convention: Not only a fiscal shield: what novelties await Italian companies.

2009

9/3/09 Fondaz MPSS Convention: "Trust Norms and Practical Applications "

23/3/09 Confindustria Firenze Convention: "Management and Prevention of company crisis: New operational instruments"

24/4/09 Unicredit Convention: Roncade Treviso East Gate: Representative of UNicredit as an advisor on the legal and fiscal aspects of doing business in Bulgaria.

26/11/09 Cassa di Risparmio di Firenze Convention: Fiscal Shield and Trust.

2008

26/6/08 Unicredit Convention Brescia East Gate: Representative of Unicredit as an advisor on the legal and fiscal aspects of doing business in Bulgaria.

2007

17/12/07 Banca Ifigest seminar: Fiscal residency in a Trust.

Banca Ifigest Seminar: The recognition and implementation of fiscal residence of a trust in Italian tax legislation, also reflected in the legislation on monitoring.

2006

25/5/06 Ordine Dottori Commercialisti Firenze seminar: Regulation of Trusts.

2005

2/05/05 National Association "Il Trust" convention: The trusted third party with respect to the disputed.

31/3/95 XXXIII National Convention of the National Youth Chartered Accountants: Ownership and preservation of wealth.

Skills:

Languages: Mother tongue Italian, Good English, Scholastic German.

Personal Accomplishments:

Creation of a disabled friendly Gym that offers services and courses to all disabled people through fisio-emoinal activities.

Restoration project in Bulgaria in conjunction with the Italian Embassy in Bulgaria, Unicredit Bulbank, Opificio delle Pietre Dure and the National Institute for Archeology of Sofia.